

FRANKLIN COLLEGE



To Whom It May Concern;

Franklin College has a long running business relationship with UniversityLease. Starting in late 2006, I have worked with Heather Rhodes on our last 7 projects.

Our most recent purchase was for a relatively small amount at the end of March. Even though we had just done a lease in January, we assumed that we would need to create a new lease, which means passing along paperwork for new signatures. While talking with Heather, UniversityLease realized that the previous lease we did was so recent, that they could simply add the new amount to that lease. This was a great idea from the schools perspective because there would be less paperwork and it would save us money on the lease rate. Instead of needing to pass along a two-page lease contract, all we had to do was agree to a simply worded one-page letter!

Often times in the IT department, it feels like I am spinning 6 plates in the air! Heather and the team at UniversityLease seem to always take at least one plate off my hands and make part of my job much smoother.

Franklin College has worked with UniversityLease for 8 years and we look forward to many more!

Sincerely,



Lisa Mahan
Director of IT Services
Franklin College